



Marnie Old is one of the country's top wine educators and Philadelphia's highest-profile sommelier. She is an engaging and dynamic speaker, widely recognized for her intuitive explanations of complex wine topics. Her first book was the acclaimed *He Said Beer, She Said Wine*, published in April 2008, a lively and entertaining debate on food pairing with co-author Sam Calagione, founder of Dogfish Head Craft Brewery. Marnie and Sam have appeared on the *Today Show* and NPR's 'Here & Now' and have been featured in *Food & Wine* and *Real Simple* magazines. Marnie's second book *Wine Secrets*, a collection of down-to-earth wine advice from 40 leading wine experts, will be published in September 2009 by Quirk Books.

Teaching is Marnie's passion. Formerly *Director of Wine Studies* for Manhattan's renowned *French Culinary Institute*, she is a lead educator for *Astor Center*, New York's newest wine education facility. Marnie also teaches regularly for Philadelphia's *Temple University* and served as the founding education chair for the *American Sommelier Association*. Best known for her innovative presentations on wine, she also lectures on beer, spirits, hospitality and service.

Marnie is a familiar face in Philadelphia, where she hosts *Philly Uncorked*, a popular series of weekly wine webisodes on Philly.com. Her weekly wine column in the Philadelphia Daily News will debut in October 2009. Marnie served as the beverage columnist for *Philadelphia Magazine* from 2002 to 2008. She is a beer columnist for luxe lifestyle website *Gayot.com* and a contributing editor for *Santé* magazine. Features on Marnie have run in the *Philadelphia Inquirer*, the *New Jersey Courier-Post* and the *Pittsburgh Tribune-Review*. Her events have been highlighted in *USA Today* and the *New York Times*. She is recognized internationally as an expert wine commentator, most recently by MSNBC, the *Wall St. Journal*, *Real Simple* magazine, *Salon.com*, *Time Out New York* and the UK's *Fine Wine Press*.





Marnie's popular website [marnieold.com](http://marnieold.com) is a vibrant learning resource for those interested in wine, with over 2000 consumers in her database.

Marnie launched her independent consulting venture, Old Wines LLC, in 2001, serving restaurants, consumers and corporate clients. She has advised world class organizations, like *ResidenSea's* opulent ship *The World*, as well as independent start-ups and non-profits. In New York, she has consulted on wine lists at *Morimoto*, the legendary Iron Chef's luxurious newest restaurant, and its sister property *Buddakan*. She has designed ten of Philadelphia's most dynamic wine programs, most recently for legendary restaurateur Stephen Starr's smash hit French bistro *Parc*, for Chef David Ansill's small plates destination *Ansill* and for top designer Owen Kamihira's seductive Spanish tapas lounge *Bar Ferdinand*.



Marnie spent five years as sommelier of Philadelphia's leading seafood restaurant, *Striped Bass* and as Executive Beverage Director for its premier restaurant group, Meal Ticket Inc. Among the many distinctions earned by her creative wine lists, *Food & Wine Magazine* has twice honored her wine programs as ranking among the country's "Ten Best New Wine Lists", first for a cutting edge all-Italian wine list at *Avenue B* in 2001 and again in 2005 for an innovative seafood-oriented wine list at the newly revitalized *Striped Bass*.

Marnie has earned expert-level credentials from internationally-recognized organizations; she has passed the rigorous *Level III Advanced Sommelier* exams given by the *Court of Master Sommeliers* and holds the respected *Advanced Certificate* from the London-based *Wine & Spirits Education Trust*.



## SELECTED CLIENTS OF OLD WINES LLC:

### RESTAURANT CONSULTING

Morimoto (NYC)  
Buddakan (NYC & Philadelphia)  
ResidenSea's *The World*

### BEVERAGE PROGRAM DESIGN

Parc (Philadelphia)  
Rouge (Philadelphia)  
Bar Ferdinand (Philadelphia)

### CORPORATE ENTERTAINING

SAP USA  
SEI Investments

### TEACHING VENUES

Astor Center (NYC)  
French Culinary Institute (NYC)

### GENERAL CONSULTING

Pennsylvania Liquor Control Board  
LocalWineEvents.com

### NON-PROFIT & FUNDRAISING

Children's Hospital of Philadelphia  
Philadelphia Museum of Art  
Camphill Village – Kimberton Hills

### EXPERT SPEAKER SERVICES

The Wharton Club  
Oregon Wine Advisory Board  
Crystal Cruises

### ANNUAL EVENTS

Pittsburgh Wine Festival  
Santé Restaurant Symposium

## PRAISE FOR MARNIE OLD:

*"Marnie is the ultimate sommelier: she is a terrific palate with razor-sharp technical skills, a fun and 'get-it-done' teacher that puts it all in plain language and a pro that you can count on. She teaches for us at the French Culinary Institute and we couldn't do without her. The students – from all walks of life and knowledge-levels – love her and her work."*

Andrea Immer Robinson, M.S.  
French Culinary Institute, NYC

*"Marnie is so down to earth – no-one feels stupid when they're talking to her about wine. Her choices are always delicious and affordable. In fact, if I'm not careful, she could make me look cheap!"*

Bill Cosby  
Consulting Client

